# The Identification Problem in Detailed Wage Decompositions: Revisited 

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## OLS: Mean Wage Gap between Two Groups

$$
\begin{gather*}
y=a+\sum_{j=1}^{J} \sum_{k=1}^{K} b_{j k} x_{j k}+e  \tag{1}\\
\bar{y}^{W}=a^{W}+\sum_{j=1}^{J} \sum_{k=1}^{K} b_{j k}^{W} \bar{x}_{j k}^{W}  \tag{2}\\
\bar{y}^{B}=a^{B}+\sum_{j=1}^{J} \sum_{k=1}^{K} b_{j k}^{B} \bar{x}_{j k}^{B} \\
\bar{y}^{W}-\bar{y}^{B}=\left(a^{W}-a^{B}\right)+\sum_{j=1}^{J} \sum_{k=1}^{K}\left(b_{j k}^{W} \bar{x}_{j k}^{W}-b_{j k}^{B} \bar{x}_{j k}^{B}\right) \tag{3}
\end{gather*}
$$

## Blinder-Oaxaca Decomposition

Blinder-Oaxaca Decomposition

$$
\begin{equation*}
\bar{y}^{W}-\bar{y}^{B}=\underbrace{\underbrace{\left(a^{W}-a^{B}\right)}_{D 1 A}+\underbrace{\sum_{j=1}^{J} \sum_{k=1}^{K}\left(b_{j k}^{W}-b_{j k}^{B}\right) \bar{x}_{j k}^{B}}_{D 1 B}+\underbrace{\sum_{j=1}^{J} \sum_{k=1}^{K}\left(\bar{x}_{j k}^{W}-\bar{x}_{j k}^{B}\right) b_{j k}^{W}}_{D 2}, \text {, }}_{D 1} \tag{4}
\end{equation*}
$$

D1A: intercept effect
D1B: coefficients effect
D1 (D1A + D1B): total coefficients effect
D2: endowment effect

## Identification Problem

- $\bar{y}^{W}-\bar{y}^{B}$ is a constant, therefore D1 + D2 is a constant. It is evident that D1 and D2 are also constants.
- As the choices of reference groups change, the estimate of intercept changes, so do other coefficients estimated. As a result, D1A and D1B are not constant, but variant by the choices of reference groups.


## An Example: BO Decompositions

|  | White | Black | Decomposition$(\Delta=.265)$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $b^{W}$ | $b^{B}$ | D1 | D2 |
| I-A. Original BO Decomposition (Ref=LTHS) |  |  |  |  |
| LTHS (=ref) | - | - | - | - |
| HSG | . 251 | . 223 | . 010 | -. 018 |
| SC | . 353 | . 361 | -. 003 | -. 008 |
| BA | . 706 | . 673 | . 005 | . 054 |
| Grad | . 934 | 1.001 | -. 005 | . 049 |
| [ $\Sigma$ Edu Effect] |  |  | [.008] | [.077] |
| Intercept | 2.555 | 2.376 | [.179] |  |

I-B. Original BO Decomposition $(\operatorname{Ref}=\mathrm{BA})$

| LTHS | -. 706 | -. 673 | -. 003 | . 025 |
| :---: | :---: | :---: | :---: | :---: |
| HSG | -. 454 | -. 450 | -. 001 | . 032 |
| SC | -. 353 | -. 312 | -. 013 | . 008 |
| BA (=ref) | - | - | - | - |
| Grad [ $\Sigma$ Edu Effect] | . 229 | . 328 | $\begin{array}{r} -.007 \\ {[-.025]} \end{array}$ | $\begin{array}{r} .012 \\ {[.077]} \end{array}$ |
| Intercept | 3.261 | 3.049 | [.212] |  |

## A Solution: Averaging Method?

- Gardeazabal and Ugidos (2004) suggest a normalization of the coefficients of dummy variables by imposing a restriction of $\sum \beta_{j k}=0$ for each factor $j$.
- This restriction requires to compute the average of the coefficients obtained from all possible reference-group permutations.
- To circumvent this cumbersome procedure, Yun(2005) proposes an averaging method as follows:


## Averaging Method

$$
\begin{align*}
y & =\left(a+\sum_{j=1}^{J} \bar{b}_{j}\right)+\sum_{j=1}^{J} \sum_{k=1}^{K}\left(b_{j k}-\bar{b}_{j}\right) x_{j k}+e  \tag{5}\\
& =a^{\prime}+\sum_{j=1}^{J} \sum_{k=1}^{K} b_{j k}^{\prime} x_{j k}+e
\end{align*}
$$

$\bar{b}_{j}=\frac{\sum_{k=1}^{K} b_{j k}}{K}$.
Both the new coefficients for independent variables, $\left(b_{j k}-\bar{b}_{j}\right)$ and the new intercept, $a+\sum_{j=1}^{J} \bar{b}_{j}$, are invariant to the choice of reference groups. Since the coefficient of a reference group, $b_{j 0}$, becomes $-\bar{b}_{j}$, there is no omitted group.

## Averaging Method Decomposition

|  | White | Black | Decomposition |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $b^{W}$ | $b^{B}$ | $(\Delta=.265)$ |  |
|  | D1 | D2 |  |  |
| I-C. Averaging Method Decomposition |  |  |  |  |
|  |  |  |  |  |
| LTHS | -.449 | -.452 | .000 | .016 |
| HSG | -.198 | -.229 | .011 | .014 |
| SC | -.096 | -.091 | -.002 | .002 |
| BA+ | .257 | .221 | .006 | .020 |
| Grad | .485 | .549 | -.005 | .025 |
| [ $\Sigma$ Edu Effect] |  |  | $[.011]$ | $[.077]$ |
| Intercept | 3.004 | 2.828 | $[.176]$ |  |

## The Hidden Identification Problems in the Averaging Method

- The intercept is the expected wage when all $x$ s is $1 / K$. That is, $E\left[y \mid\left(x_{j k}=1 / K\right)\right]=a^{\prime}$. The difference of the intercepts between two groups, $a^{\prime W}-a^{\prime B}$, presents the expected wage difference between group W and group B when all xs are distributed evenly by $1 / K$ across $k$ for both groups.
- As $K$ changes, so does the intercept.
- Furthermore, the averaging method is not only sensitive to the number of groups, but also sensitive to the ways of grouping.


## Averaging Method and Number of $K$

|  | White | Black | Decomposition |  |
| :--- | :---: | :---: | ---: | ---: |
|  |  |  | $(\Delta=.265)$ |  |
|  | $b^{W}$ | $b^{B}$ | D1 |  | D2

II-A. Averaging Method Using Four Educational Groups:
LTHS, HSG, SC and BA+

| LTHS | -.347 | -.339 | -.001 | .012 |
| :--- | ---: | ---: | ---: | ---: |
| HSG | -.096 | -.117 | .008 | .007 |
| SC | .006 | .021 | -.005 | .000 |
| BA+ | .437 | .435 | .000 | .056 |
| $\quad$Edu Effect] $]$ |  |  | $[.002]$ | $[.075]$ |
| Intercept | 2.902 | 2.715 | $[.189]$ |  |

## Averaging Method and Grouping

| White | Black | Decomposition |
| ---: | :---: | :---: |
|  |  |  |
| $b^{\prime W}$ | $b^{\prime B}$ | $(\Delta=.265)$ |
| D1 2 |  |  |

II-A. Averaging Method Using Four Educational Groups:
LTHS, HSG, SC and BA+

| LTHS | -.347 | -.339 | -.001 | .012 |
| :--- | ---: | ---: | ---: | ---: |
| HSG | -.096 | -.117 | .008 | .007 |
| SC | .006 | .021 | -.005 | .000 |
| BA+ | .437 | .435 | .000 | .056 |
| $\quad$$\Sigma$ Edu Effect] |  |  | $[.002]$ | $[.075]$ |
| Intercept | 2.902 | 2.715 | $[.189]$ |  |

II-B. Averaging Method Using Four Educational Groups: $<$ HSG, SC, BA, and Grad

| $<$ HSG | -.337 | -.373 | .016 | .036 |
| :--- | ---: | ---: | ---: | ---: |
| SC | -.199 | -.193 | -.002 | .004 |
| BA | .154 | .119 | .006 | .012 |
| Grad | .382 | .447 | -.005 | .020 |
| $\quad$$\quad$ Edu Effect] |  |  | $[.015]$ | $[.072]$ |
| Intercept | 3.107 | 2.930 | $[.178]$ |  |

## Issues with Continuous Variables

- As the starting point changes, so does the intercept. E.g., age; age-18; age-25
- Oaxaca and Ransom (1999:156) discuss the problem with continuous variables, but they consider this "not necessarily an identification problem."
- Yun (2005:766) simply recommends "to rely on customs" because "the identification problem related to a continuous variable cannot be resolved bacause there are infinitely many transformations."
- Kim (2010) recommends to use a discrete grouping with multiple dummy variables instead of using age as a continuous variable.


## Identification Problems with Continuous Variables

|  | White | Black | Decomposition( $\Delta=.265$ ) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $b^{w}$ | $b^{B}$ | D1 | D2 |
| III-A. Decomposition with Age |  |  |  |  |
| Age | . 101 | . 070 | 1.233 | . 051 |
| Age-squared | -. 001 | -. 001 | -. 586 | -. 052 |
| [ $\Sigma$ Age Effect] |  |  | [.647] | [-.001] |
| Intercept | 802 | 1.184 | [-.382] |  |
| III-B. Decomposition with Age: Centered to Age 18 |  |  |  |  |
| Age | . 063 | . 045 | . 418 | . 032 |
| Age-squared | -. 001 | -. 001 | -. 213 | -. 033 |
| [ $\Sigma$ Age Effect] |  |  | [.205] | [-.001] |
| Intercept | 2.277 | 2.216 | [.060] |  |
| III-C. Averaging Method Decomposition Using Age Groups |  |  |  |  |
| 18-24 | -. 549 | -. 386 | -. 019 | . 002 |
| 25-34 | -. 043 | -. 058 | . 004 | . 099 |
| 35-44 | . 184 | . 126 | . 015 | -. 003 |
| 45-54 | . 226 | . 174 | . 013 | . 000 |
| 55-64 | . 182 | . 144 | . 005 | . 004 |
| [ $\Sigma$ Age Effect] |  |  | [.018] | [.004] |
| Intercept | 2.957 | 2.715 | [.242] |  |

## A Suggestion: The Grand-Mean Centering (GMC) Method

- Should we have generally agreeable choices of reference groups, detailed decompositions will become feasible.
- Transform the independent variables $x$ to $(x-\overline{\bar{x}})$ where $\overline{\bar{x}}$ refers to the grand-mean for both group W and group B . The $\overline{\bar{x}}$ is not a simple arithmetic mean between $\bar{x}^{W}$ and $\bar{x}^{B}$, but a mean computed using all observations.


## GMC Methods

$$
\begin{align*}
y & =a^{*}+\sum_{j=1}^{J} \sum_{k=1}^{K} b_{j k}\left(x_{j k}-\overline{\bar{x}}_{j k}\right)+\sum_{l=1}^{L} d_{l}\left(c_{l}-\overline{\bar{c}}_{l}\right)+e \\
& =a^{*}+\sum_{j=1}^{J} \sum_{k=1}^{K} b_{j k} x_{j k}^{*}+\sum_{l=1}^{L} d_{l} c_{l}^{*}+e \tag{6}
\end{align*}
$$

After estimating equation 6, conduct the usual BO decompositions.

## Why Grand Mean Centering?

- The reason why it should be the grand-mean, not the group-specific mean (or other weighting factors), is because the determination of wage will be affected by the demand and the supply of whole labor forces in a society, not only by the demand and supply of a specific group.
- If the currently observed labor market situation is a reflection of an equilibrium condition of employment which affects the wage rates, the most reasonable and practical assumption on the current status of labor market would be $\overline{\bar{x}}$.


## Decomposition with the GMC Method: Ref Group

|  | White | Black | Decomposition |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | $(\Delta=.265)$ |  |  |
|  | $b^{W}$ | $b^{B}$ | D1 | D2 |
| I-D. GMC Method Decomposition (Ref=LTHS) |  |  |  |  |
| LTHS (=ref) | - | - | - | - |
| HSG | .251 | .223 | .002 | -.018 |
| SC | .353 | .361 | .000 | -.008 |
| BA | .706 | .673 | -.002 | .054 |
| Grad | .934 | 1.001 | .003 | .049 |
| [ $\Sigma$ Edu Effect] |  |  | $[.003]$ | $[.077]$ |
| Intercept | 3.013 | 2.828 | $[.185]$ |  |

## I-E. GMC Method Decomposition (Ref=BA)

| LTHS | -.706 | -.673 | -.001 | .025 |
| :--- | ---: | ---: | ---: | ---: |
| HSG | -.454 | -.450 | .000 | .032 |
| SC | -.353 | -.312 | -.001 | .008 |
| BA (=ref) | - | - | - | - |
| Grad | .229 | .328 | .005 | .012 |
| $\quad \quad \Sigma$ Edu Effect] |  |  | $[.003]$ | $[.077]$ |
| $\quad$ Intercept | 3.013 | 2.828 | $[.185]$ |  |

## Decomposition with the GMC Method: Grouping

|  | White | Black | Decomposition$(\Delta=.265)$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $b^{W}$ | $b^{B}$ | D1 | D2 |
| II-C. GMC Method Using Four Educational Groups:LTHS, HSG, SC and BA+ |  |  |  |  |
| LTHS | -. 784 | -. 774 | . 000 | . 028 |
| HSG | -. 532 | -. 551 | . 001 | . 037 |
| SC | -. 431 | -. 413 | . 000 | . 009 |
| BA+ | - | - | - | - |
| [ $\Sigma$ Edu Effect] |  |  | [.001] | [.075] |
| Intercept | 3.013 | 2.824 | [.189] |  |
| II-D. GMC Method Using Four Educational Groups: $<$ HSG, SC, BA, and Grad |  |  |  |  |
| $<$ HSG | - | - | - | - |
| SC | . 138 | . 180 | -. 001 | -. 003 |
| BA | . 490 | . 493 | . 000 | . 038 |
| Grad | . 719 | . 821 | . 005 | . 037 |
| [ $\Sigma$ Edu Effect] |  |  | [.004] | [.072] |
| Intercept | 3.013 | 2.825 | [.189] |  |

## GMC Method: Continuous Variable

|  | White | Black | Decomposition |  |  |
| :---: | :---: | :---: | :---: | ---: | :---: |
|  |  | $b^{W}$ | $b^{B}$ | $(\Delta=.265)$ |  |
|  | D1 | D2 |  |  |  |
| III-D. GMC Method Decomposition with Age |  |  |  |  |  |
| Age | .101 | .070 | -.014 | .051 |  |
| Age-squared | -.001 | -.001 | .015 | -.052 |  |
| [ $\Sigma$ Age Effect] |  |  | $[.001]$ | $[-.001]$ |  |
| Intercept | 3.019 | 2.755 | $[.265]$ |  |  |
| III-E. GMC Method Decomposition with Age-18: |  |  |  |  |  |
| Age-18 | .063 | .045 | -.009 | .032 |  |
| Age-18-squared | -.001 | -.001 | .010 | -.033 |  |
| [ $\Sigma$ Age Effect] |  |  | $[.001]$ | $[-.001]$ |  |
| Intercept | 3.019 | 2.755 | $[.265]$ |  |  |
| III-F. GMC Method Decomposition Using Age Groups |  |  |  |  |  |
| 18-24 | - | - | - | - |  |
| 25-34 | .506 | .328 | .001 | -.002 |  |
| 35-44 | .733 | .512 | .003 | -.011 |  |
| 45-54 | .774 | .559 | .000 | .000 |  |
| 55-64 | .730 | .529 | -.004 | .017 |  |
| [ $\Sigma$ Age Effect] |  |  | $[-.001]$ | $[.004]$ |  |
| Intercept | 3.019 | 2.758 | $[.261]$ |  |  |

## Modified GMC Method

Because there are omitted values (i.e., the coefficients for reference groups are set to zero by definition), a detailed decomposition by factor levels (e.g., LTHS, HSG, SC, Married, Not-married) appears still not feasible with the GMC method. However, an application of the averaging method to the GMC method helps to make the detailed decomposition by each variable viable.

## Modified GMC Method

$$
\begin{gather*}
y=a^{\dagger}+\sum_{j=1}^{J} \sum_{k=1}^{K} b_{j k} x_{j k}+\sum_{l=1}^{L} d_{l}\left(c_{l}-\overline{\bar{c}}_{l}\right)+e  \tag{7}\\
y=\left(a^{\dagger}+\sum_{j=1}^{J} \bar{b}_{j}^{*}\right)+\sum_{j=1}^{J} \sum_{k=1}^{K}\left(b_{j k}-\bar{b}_{j}^{*}\right) x_{j k}+\sum_{l=1}^{L} d_{l}\left(c_{l}-\overline{\bar{c}}_{l}\right)+e \\
=a^{*}+\sum_{j=1}^{J} \sum_{k=1}^{K} b_{j k}^{*} x_{j k}+\sum_{l=1}^{L} d_{l} c_{l}^{*}+e
\end{gather*}
$$

where $\quad \bar{b}_{j}^{*}=\sum_{k=1}^{K} b_{j k} \overline{\bar{x}}_{j k} \quad$ for each factor $j$.

## Summary

- Detailed decompositions of BO techniques are problematic b/c of identification problems.
- To solve this problem, Yun(2005) proposes the averaging methods.
- However, the averaging methods is not free from identification problems. The decomposition results of averaging methods are sensitive to the number of factor levels and ways of grouping.
- To resolve these problems, I suggest the grand-mean centering (GMC) methods and the modified GMC method.


## Conclusion

The modified GMC method resolves all identification issues, provides a clear meaning of the intercept term, and makes the detail decomposition feasible with a reasonable assumption.

## However,

- The modified GMC method is not the ultimate solution of the identification problems. There are no such methods that can ultimately solve the identification problems.
- Whatever methods-the BO decomposition, the averaging methods, the GMC methods, or any other methods with the constraints of $\sum_{k=1}^{K} b_{k}^{\prime}=0$-are utilized, the detail decompositions are mathematically correct.
- The different choices of model specifications for detail decompositions can be accepted depending on theoretical or practical reasonings.


# Thank you! <br> chkim@ku.edu 

